



For Realtors (and Loan Originators) Only Make 2019 Your Best Year

The Key to Making 2019 Your Best Year is:

- **Going From Generalities to Specifics**
- **Run Your Business Like a Business**
- **Master Listing and become a Listing Agent**
- **Increase Your at Bats and Conversions**
- **Leveraging Your Realtor/Originator Relationships**

2019 Will Be a Defining Year and How You Execute will Determine Your Outcome!

Webex Series Topics:

- **Planning 2019 For Success** - Wednesday, January 9, 2019
- **Training Your Clients and Sphere to Send You Business in Mass** - Wednesday, January 16, 2019
- **Working Expired the Right Way** - Wednesday, January 23, 2019
- **Educating the FSBO to List With You** - Wednesday, January 30, 2019
- **Working Your Farm The Right Way** - Wednesday, February 6, 2019

If you are serious about mastering listings and growing your business in 2019, then you need to attend!

Over 5.5 Hours of Power Packed Training!

Includes: Training Materials, Scripts, Demonstrated Role Play, The Process and Steps

\$265 Value for Just \$119.00!

or

**Your Entire Office Can
Attend for
Just \$149.00!**

[ENROLL NOW](#)

Date/Time: All dates are Wednesdays
12:00 - 1:00 p.m. Pacific Time
1:00 - 2:00 p.m. Mountain Time
2:00 - 3:00 p.m. Central Time
3:00 - 4:00 p.m. Eastern Time
Location: On Line Webex

**[To
Register...](#)**

**Please call Anita at 877-735-7678 or
email anita@smartsalesolutions.com**

Smart Sales Solutions Enrollment Form

Name: _____

Company: _____

Billing Address: _____

City/State/Zip Code: _____

Phone: _____ Email: _____

Card Number: _____ Expiration Date: _____ VIN # _____

Visa ___ MasterCard ___ American Express ___ Discover Card ___

X _____ Date: _____

Card Holder Signature

Check Appropriate Boxes: (Includes One hour Coaching Session if Dated By 12/21/18)
Totals _____

	Build Your Business for Success	Rate	Quantity
<input type="checkbox"/>	Planning 2019 For Success - Wednesday, January 8, 2019	\$69.00	
<input type="checkbox"/>	Training Your Clients and Sphere to Send You Business in Mass - Wednesday, January 16, 2019	\$49.00	
<input type="checkbox"/>	Working Expired the Right Way - Wednesday, January 23, 2019	\$49.00	
<input type="checkbox"/>	Educating the FSBO to List With You- Wednesday, January 30, 2019	\$49.00	
<input type="checkbox"/>	Working Your Farm The Right Way - Wednesday, February 6, 2019	\$49.00	
<input type="checkbox"/>	Enroll for all 5 (save \$146)	\$119.00	
<input type="checkbox"/>	Enroll Your Office	\$149.00	

***Online Training is FREE When You Enroll in One on One Coaching by 1/4/19.**



Your Instructor: Rich Rudnick, Head Sales Coach & Consultant

Rich, the mastermind behind The Smart Sales Solution™ process, has a stellar track record of motivating others to achieving their highest potentials. Over 36 years, his experience ranges from his own highly successful sales career, to building sales teams and systems from the ground up for a variety of organizations. For Rich, the real bottom line is about people; he loves to impact lives and make a difference, one person at a time.



Your Instructor: Don Cunningham, Sales Coach & Consultant

Don's success as a Coach is proven by the number of clients he has impacted, as well as the testimonies of the new levels he has taken them personally and professionally. As a Coach, he applies proven principles that help his clients go from generalities to specifics and then reports and measures results. That is when performance accelerates!